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October 18, 2016

The Gardens At Heritage Green 800 Callaway Court Chattanooga, TN 37421

Dear Valued Client,

It is with great pleasure that I announce my merger with Bouvier Insurance as of 10/19/16. My decision to affiliate with Bouvier Insurance was done with you, my valued client in mind. With corporate offices in Connecticut, Bouvier Insurance is one of New England's largest privately held agencies with seven offices serving Greater New England. Established in 1959 and representing all the top Condominium Association carriers, my affiliation with Bouvier Insurance will give you access to more competitive markets benefitting your association.

In addition to being the largest writer of CAU in the country, we represent all of the leading Insurance carriers. The companies that I will now have access to include the following: Greater New York, Philadelphia, Middle Oak, Travelers and McGowan. This equates to BETTER COVERAGE, BETTER PRICING & BETTER SERVICE for you and your community association or apartment community.

I strongly encourage you to visit our website: www.binsurance.com in order to provide you with a complete picture of Bouvier and how we will provide enhanced service in Tennessee and Kentucky.

Enclosed is my new business card along with that of Linda Jennings your Account Manager with Bouvier, for your immediate reference.

Our Office is located in the "GOLD BUILDING" at: 2 International Plaza, Suite #406, Nashville TN 37217

I wish to express my gratitude not only allowing me to be your insurance partner but for your loyalty and friendship which have enriched our relationship. I am confident my new affiliation with Bouvier Insurance will serve us all well.

Sincerely,

Joseph Waldron – AMS, PCAM, CIRMS

Insurance Advisor

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